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Dear Karen & Mike

27 Oct 85

One of the good things about these trips is I get some time to read books and write letters. I certainly enjoy your letters and know I should write more often but it seems there isn't much time at home.

I'm sure you have received a letter from mom long now telling all about our trip, but maybe I'll think of a few things she forgot. (If I was smart I would have kept a diary). We took over 400 slides and 200 prints so we have a good record and it comes back quickly when we look at the pictures. By the way, we enjoyed your pictures and the tape - played it one Sunday when all the family were together and Fr. Keert was over for dinner.

There were so many wonderful things we saw and did, the memories will last a long time. It was sure a lot more fun having mom along!

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Unfortunately, I was only home 2 weeks when this trip came up. We are talking to SAS about a new derivative of the 737-300. It seems a lot of airlines want a smaller airplane so we have offered them a revision of the -300 with the body shortened by 140 inches. This reduces the passenger count to 110 or even less in their configuration. They want a lot of galleys and only 5 abreast seating like the DC-9. This gives about 85-87 seats. I don't think we have much of a chance as they are very pro Douglas and already operate quite a few DC-9 and MD-80 aircraft, but we have to try. Sometimes we win like at KLM!

This has been a nice trip in that I arrived Tues afternoon and we saw SAS Wednesday only. Had a lovely dinner (reindeer) at a very old country inn near the Royal Palace - ULRIKSDALS LÄRDSHUS.

The price of food here is outrageous as is almost everything else. On Thursday we saw a small domestic airline LINSEFLYG which is also a potential candidate for the 737-400 and had a small lunch in their office during our presentation. Our Director of Product Development did all the presenting - it was there mainly to keep him positive.



# Sheraton Towers

STOCKHOLM

It's sometimes amazing how negative the engineers can be - we "can't do this" or "can't do that". Seems the airlines have to force us into most improvements. Had Friday and Saturday to ourselves to do a little sightseeing. This is a lovely city. It's built on many islands so water and ferries and bridges are everywhere. The weather is fine, clear and cold. It's fine when the sun shines but when it goes down or the wind blows, it's cold! I took a bus tour and saw a palace and many lovely areas. Saturday we were going to take a boat ~~ride~~ ride to another palace but there was a mixup so we spent the day shopping and going to museums. Today is Sunday and we are flying to Hamburg. Tonight I have a big dinner with a large group of airline bizshots. They are coming to Hamburg for the Annual General meeting of IATA and Boeing is hosting a big dinner. Ron and Clare King have flown it just for it and they have asked me to help out.

On Monday we'll show Lufthansa the 737-400 and on

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Tuesday I fly straight home via Copenhagen.

Hope there are no more trips for the rest of the year - this must be the 8<sup>th</sup> & 9<sup>th</sup> trip I've made this year. It's not so much fun for mom now that almost all your kids have left the nest.

Mark and Dave are supposed to be looking into going to Western as soon as possible and then she really will be lonely. I'm enjoying this job and think it's important for Boeing to have really positive people talking to the airlines but I hate to leave your mom alone so much. I'm going to keep my eyes open and if there is an opportunity to get in preliminary design I think I may try because there ~~to~~ would be much less travel (I think).

Well I suppose by the time you receive this letter you will be settled into your new home and a routine. Hope it turns out to be fulfilling for you and everything you thought it would be. We're all counting the months and days until we see you again.

Love

Dad